



GO-ON GROUP
Business Development Partner

Back-office Specialist

**Dynamic, internationally active management consultancy looking for
Candidates (full time employees/interns) the area of sales and business development.**

Go-on Group is an internationally active management consultancy specializing in Business Developments. In six offices worldwide, we support our customers not only with a technically competent, but also attach particular importance to a personal and individual advice and support.

We have been active on the Global B2B market since 1997 and - for more than 20 years now - successful in the consulting of companies from the most diverse industries and the development of customer-specific Sales solutions.

The aim of consulting is always the development of new market segments or geographical regions at home and abroad. The business fields of automotive engineering, oil and gas, medical and the consumer goods industry are served by us with professional expertise. Today we offer our services around the Globe in offices in Monaco, Düsseldorf, Houston, Munich, Seoul and Al-Khobar.

At Go-On's new back office, in Georgia, you will be working in a modern and quiet workplace with lots of varied activities:

Tasks

- Conducting market and competition analyses as well as monitoring industry-specific Sales channels
- Cooperation in the planning, organization and implementation of sales activities
- Inside sales activity such as : customer and client search, research on the worldwide projects and following them up
- Gather and interpret Macro-Economic data, as well as web data (market research)
- Assisting team in new and existing projects
- Managing company's CRM
- Other Back office tasks – supporting our offices in daily business, on different locations

If you were to be described as follows, you have come to the right place:

Profile

- You are studying business administration, marketing and sales or have a comparable education
- Excellent knowledge of English language in spoken and written. And proficient in at least one other language (French, Italian, or German) would be an advantage
- Very good knowledge of the entire MS Office package
- Independent and conscientious way of working
- Excellent communication and intercultural skills and ability to work in a team

An open and fair corporate culture awaits you as a pleasant working atmosphere in a nice and helpful team. Have we aroused your interest? Then please send us your application documents or further questions by email: **getsadze@go-on-group.com**